

**Peer Groups
NOW!** 
Mindset Exercise

It is more difficult to build successful groups with your mindset working against you. Assess your current state of mind and how shifts may be needed.

On a scale of 1-10, 10 being the worst problem, rank your current state of mind

<u>Mindset</u>	<u>Score</u>
Corporate thinking	_____
My job is to advise	_____
The quality of the ideas and advice I give is the most important metric	_____
Business owners are proactive	_____
Business owners understand that everything is a process	_____
The benefits of the peer group are great, so those benefits are the best way to sell it	_____
Doing great work is the best way to build a practice	_____
Clients will stay in my group if I provide measurable results	_____
Other: _____	_____

Most group leaders have several mindsets that need adjustment. Pick one that you feel you can adjust in the near future and commit to changing.

Write down the mindset to change. What will you do to accomplish this?
